Management | Associate in Applied Science
Field of Study Code: MANAG.AAS

Catalog Description:

The Management degree prepares students for management and supervisory careers in business and industry. Graduates may enter lower-to middle-management positions directly from college or may elect to establish their own businesses. Employment opportunities include positions as production managers or supervisors. The Management degree requires a minimum of 64 credits in program requirements, program electives and general education.

Program Requirements .................................................34
Accou 2140 Financial Accounting ....................................4
Busin 1100 Introduction to Business .................................3
Buslw 2211 Business Law I ..............................................3
Cis 1150 Introduction to Computer Information Systems ....3
Cis 1221* Introduction to Spreadsheets ..............................3
Econo 2200 Principles of Economics .................................3

OR
Econo 2201* Macroeconomics and the Global Economy ....3

OR
Psych 1100* General Psychology ....................................3
Manag 2210 Principles of Management .............................3
Manag 2220 Organizational Behavior .................................3
Manag 2240 Human Resource Management ......................3
Marke 2210 Principles of Marketing .................................3
Philo 1114* Business Ethics ..........................................3

Program Electives ..........................................................18
Select 18 credits from the courses listed below.
Busin 1111 Customer Service ......................................3
Busin 1120 Fundamentals of Personal Investing .................3
Busin 1161 Entrepreneurship .........................................3
Busin 2200* Business Budgeting ...................................3
Busin 2210* Principles of Finance ................................3
Busin 2255 International Business .................................3
Manag 1100 Supervision ............................................3
Manag 1820 Selected Topics in Management ......................3
Manag 2170 Project Management ................................3
Manag 2215 Leadership .............................................3
Manag 2230* Purchasing ...........................................3

* - course has a prerequisite

General Education .........................................................12 to 16
Each candidate for an Associate in Applied Science (A.A.S.) degree shall satisfactorily complete a minimum of 18 credits in General Education. For the Management degree, some General Education courses are already listed under program requirements. Therefore, students only need 12 to 16 credits besides those listed under program requirements.

Suggested Course Sequence
(Full-Time Enrollment)

Please note: A student’s readiness to perform college-level coursework is based on the student’s placement test and/or ACT scores. Below 1000 level coursework may be required prior to the student taking courses in the suggested sequences.

First Semester (15 to 17 credits)

- Engli 1101 (3)
- Mathematics (3 to 5)
- Busin 1100 (3)
- Econ 2200 or Econ 2201 or Psych 1100 (3)
- Cis 1150 (3)

Second Semester (15 credits)

- Cis 1221 (3)
- Manag 2210 (3)
- Marke 2210 (3)
- Philo 1114 (3)
- Program Elective (3)

Summer Term (3 credits)

- Program Elective (3)

Third Semester (16 to 18 credits)

- Accou 2140 (4)
- Buslw 2211 (3)
- Physical and Life Sciences (3 to 5)
- Speec 1100 (3)
- Program Elective (3)

Fourth Semester (15 credits)

- Manag 2220 (3)
- Manag 2240 (3)
- Program Elective (3)
- Program Elective (3)
- Program Elective (3)

For more information:
If you are considering this program as an area of study, please contact the Business and Technology Division office at 630-942-2592.

Program website:
http://www.cod.edu/programs/business/management.aspx
Under the specified General Education headings below, the following courses are required for the Management degree:

**Communication:** 6 credits  
**Written:** (3 credits) English 1101 or 1105  
**Oral:** (3 credits) Speech 1100, 1120 or 1150

**Physical and Life Sciences:** 3 to 5 credits  
At least one course with a laboratory component

**Mathematics:** 3 to 5 credits  
Select a minimum of 3 credits (1000 level or above).  
Select Mathematics 1102, 1104 or 1120 only where required in the degree program. Only one from the following three courses may count toward overall degree requirement credit: Mathematics 1635, Psychology 2280 or Sociology 2205. Only one of the following courses may count toward overall degree credit: Mathematics 1428 or Mathematics 1431.

**Humanities and Fine Arts:** 3 credits  
*(Philosophy 1114 in program requirements fulfills this requirement)*

**Social and Behavioral Sciences:** 3 credits  
*(Economics 2201 or Psychology 1100 in program requirements fulfills this requirement)*

Complete at least 2 credits from the list of courses in the Global/Multicultural Studies or Contemporary Life Skills Category.  
*(Business 1100 in program requirements fulfills this requirement)*

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<th>TOTAL CREDITS FOR AAS DEGREE</th>
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<td>64 to 68</td>
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Career Information MANAG.AAS

Job Title(s): General and Operations Managers
Operations Manager, General Manager (GM), Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Warehouse Manager

For salary and wage information, please visit: www.onetonline.org

If you would like information regarding internships, resume development, interviewing and job search skills, please contact the Career Services Center

Phone: 630-942-2230
www.cod.edu/careerservices
Twitter: @codcareercenter

Related Occupations:
Administrative Services Managers
Storage and Distribution Managers
Purchasing Managers
Lodging Managers

Food Service Managers
First-Line Supervisors of Office and Administrative Support Workers