Management | Associate in Applied Science
Field of Study Code: MANAG.AAS

Catalog Description:
The Management program prepares students for management and supervisory careers in business and industry. Graduates may enter lower-to middle-management positions directly from college or may elect to establish their own businesses. Employment opportunities include positions as production managers or supervisors. The Management degree requires a minimum of 64 credits in program requirements, program electives and general education in the courses listed below.

Program Requirements .........................................37
Manag 2210 Principles of Management ..........................3
Manag 2220 Organizational Behavior .............................3
Manag 2240 Human Resource Management ....................3
Manag 2295* Strategic Management ............................3
Accou 2140 Financial Accounting ...............................4
Busin 1100 Introduction to Business .............................3
Buslw 2205 Legal Environment of Business ....................3

OR
Buslw 2211 Business Law I .....................................3

OR
Cis 1150 Understanding Computers, Information and Systems ........................................3

OR
Ofti 1200 MS Office for Professional Staff ....................3
Cis 1221* Introduction to Spreadsheets ........................3
Econo 2201* Macroeconomics and the Global Economy....3

OR
Psych 1100* General Psychology ..............................3
Marke 2210 Principles of Marketing .............................3
Philo 1114* Business Ethics .....................................3

Program Electives ................................................14 to 15
Select 14 to 15 credits from Management, Marketing or Business disciplines. One of the following classes may also be used.
Accou 2150* Managerial Accounting ..........................4
Cis 1222* Advanced Spreadsheets .............................3
Socio 1205 Introduction to Data Science .......................3

* - course has a prerequisite

General Education ................................................13 to 15
Each candidate for an Associate in Applied Science (A.A.S.) degree shall satisfactorily complete a minimum of 18 credits in General Education. (In addition to the courses listed above.)

For the Management degree, some General Education courses are already listed under program requirements. Therefore, students only need 13 to 15 credits besides those listed under program requirements.

Under the specified General Education headings below, the following courses are required:

Suggested Course Sequence (Full-Time Enrollment)
Please note: A student's readiness to perform college-level coursework is based on the student's placement test and/or ACT scores. Below 1000 level coursework may be required prior to the student taking courses in the suggested sequences.

First Semester (15 to 17 credits)
- Engli 1101 (3)
- Mathematics (3 to 5)
- Busin 1100 (3)
- Econ 2201 or Psych 1100 (3)
- Cis 1150 or Ofti 1200 (3)

Second Semester (15 credits)
- Cis 1221 (3)
- Manag 2210 (3)
- Marke 2210 (3)
- Philo 1114 (3)
- Speec 1100 (3)

Summer Term (3 credits)
- Program Elective (3)

Third Semester (16 to 18 credits)
- Accou 2140 (4)
- Buslw 2205 or Buslw 2211 (3)
- Physical & Life Sciences (3 to 5)
- Manag 2240 (3)
- Program Elective (3)

Fourth Semester (15 credits)
- Manag 2220 (3)
- Manag 2295 (3)
- Program Elective (3)
- Program Elective (3)
- Program Elective (3)

For more information:
If you are considering this program as an area of study, please contact the Business and Applied Technology Division office at 630-942-2592.

Program website:
http://www.cod.edu/academics/programs/business/management.aspx
Communication: 6 credits
Written: (3 credits) English 1101 or 1105
Oral: (3 credits) Speech 1100, 1120 or 1150

Physical and Life Sciences: 3 to 5 credits
At least one course with a laboratory component

Mathematics: 3 to 5 credits
Select a minimum of 3 credits (1000 level or above).
Select Mathematics 1102, 1104 or 1120 only where required in the degree program. Only one from the following three courses may count toward overall degree requirement credit: Mathematics 1635, Psychology 2280 or Sociology 2205. Only one of the following courses may count toward overall degree credit: Mathematics 1428 or Mathematics 1431.

Humanities and Fine Arts: 3 credits
(Philosophy 1114 in program requirements fulfills this requirement)

Social and Behavioral Sciences: 3 credits
(Economics 2201 or Psychology 1100 in program requirements fulfills this requirement)

Complete at least 2 credits from the list of courses in the Global/Multicultural Studies or Contemporary Life Skills Category.
(Business 1100 in program requirements fulfills this requirement)

TOTAL CREDITS FOR AAS DEGREE
64 to 67
Career Information MANAG.AAS

**Job Title(s):** General and Operations Managers
Operations Manager, General Manager (GM), Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Warehouse Manager

For salary and wage information, please visit: [www.onetonline.org](http://www.onetonline.org)

If you would like information regarding internships, resume development, interviewing and job search skills, please contact the Career Services Center

Phone: 630-942-2230
[www.cod.edu/careerservices](http://www.cod.edu/careerservices)  
Twitter: @codcareercenter

**Related Occupations:**
- Administrative Services Managers
- Food Service Managers
- Storage and Distribution Managers
- First-Line Supervisors of Office and Administrative Support Workers
- Purchasing Managers
- Lodging Managers